Zachary Spahr

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Mrs. Lindsay Jacob

Booz Allen Hamilton Inc.  
8283 Greensboro Drive

McLean, VA 22102

Dear Mrs. Jacob,

I am interested in working for Booz Allen because I want to apply analytical skills from my experience and classes towards solving real world problems in the government sector. I am very interested in the Management Consultant position.

My experience this summer as a Policy Intern at Serving Virginia prepared me of this client oriented role. Each week, I examined policy problems in the Commonwealth and presented possible solutions and implementation strategies to the foundation. For instance, one of my tasks was to identify ways to raise alternative sources of tax revenue in the Commonwealth. I was able to look the data presented from other states and perform a cost-benefit analysis on marijuana and gambling legalization that found that both would have positive impacts in the Commonwealth. This experience allowed me to better understand the intricacies of solving real world problems and the steps required to find a practical solution.

As an International Economics major, I have been exposed to both the quantitative and qualitative side of solving complex problems. In my econometrics class, I completed a group research paper that looked at the effect of obesity on health costs for senior citizens. By looking at the data and running regressions on Stata, I was able to determine that reducing obesity would play a major role in cutting healthcare costs. I would like to continue to apply these types of skills towards finding client based solutions at Booz Allen.

I would like to continue to improve upon and apply the critical thinking skills that I have developed in school to real world business problems with the team of Management Consultants at Booz Allen. Please consider placing me on your interview schedule during your campus visit. Thank you in advance for your consideration.

Sincerely,

Zachary Spahr